



GALACTIC WATCH

SAVE TIME AND WIN MORE BUSINESS THE EASY WAY.

Just send your prospect a link and get a third-party report of their cyber security posture in just two business days.

Reduce risk and increase profit with stress-free third-party security audits, and a simple framework to eliminate security holes with tools, scripts, training, and a risk-illustrating process.

[GET STARTED](#)



SEND A LINK

LINK

THEY CLICK THE LINK



WE ANALYZE THEIR SECURITY



YOU GET A REPORT IN TWO DAYS

► CONVERT PROSPECTS TO CLIENTS WITH OUR EASY, SCALABLE TOOLS.

MAKING THE SALE

Demonstrate their cybersecurity risk with unlimited pen testing:

Make the risk real by scanning 3-5 computers for potential clients during webinars, seminars and workshops. Use the powerful scan results paired with our thorough reports and training materials to drive a wedge between other IT support providers and your offerings.

Up your sales game to close more business:

We provide your sales team with a fixed process that's proven to work — with an **83% close rate.** Improve your sales process and conversations with weekly sales process conversations with our team.

STRESS-FREE THIRD-PARTY SECURITY ASSESSMENTS

Vulnerability monitoring:

Uncover new vulnerabilities in your security stack before the hackers do.

Did you know? An MSP with 75 tickets per day **creates 1.5 new vulnerabilities per month.**

We constantly scan your environment so you always know your vulnerabilities.

Vulnerability prioritization:

Work smarter: we'll rank which vulnerabilities are the highest priority based on their difficulty to fix versus the risk they present your organization.

Vulnerability resolution planning:

We'll make sure you stay on track with weekly implementation and planning calls to address your outlying issues and define best practices.

A FRAMEWORK THAT REDUCES RISK AND MAXIMIZES PROFITS

Risk evaluation:

Know the cost of breach, ransomware attack, and other catastrophic events, and stay on top of things with our quarterly evaluations.

Risk explanation:

Vulnerabilities and their associated risks are clearly defined for your organization each quarter with custom tools to help you identify the chance of an event taking place for your organization.

Product evaluation:

New solutions mean new products will either be needed or introduced to your organization. We'll help you confirm whether your new products are secure during our weekly question-and-answer calls.

Issue follow-up:

Making sure security work is getting done is hard, so we follow up on your tickets, and validate that key items like test restores, firewalling logging, and vulnerabilities are being addressed, so you can be sure nothing is missed.

Change management:

As your organization evolves, we'll keep an eye on your security posture and threat surface to make sure you stay secure.

Reassessment of completed issues:

No one can proofread their own work, so we'll validate that the vulnerability was eliminated from issues completed by your team.

Track your progress:

We help you stay on track of issues and prioritize the highest-impact items in our monthly security meetings.

Policy and procedure management:

Why waste time managing policy and procedure manuals? Our portal and templates will keep your team up to date and keep you on track. We provide you with 30+ pre-built and customizable procedures and 35+ customizable policies for you to implement, including annual reviews.

Security training:

Why are engineers the weakest link when it comes to security? Because they don't always stay on top of the latest training. Our 70+ hours of security training is tailored to fit MSPs, and focuses on WHY rather than how, ranging from implementation to high-level topics to help keep your team current and effective in their security operations approach.

"A single pen test directly landed us a \$5,000 a month customer."

— Mike Bazar, Bazar Solutions

"The pen test results are a real eye-opener for prospects and clients."

— Steve Roderick,
Managing Partner, 10D Tech

"The number one value I get from Galactic Advisors is the continual knowledge and a second pair of eyes on our network and what my techs are doing."

— Leia Shilobod,
President & CEO, InTech Solutions



READY TO GET STARTED?

[GALACTICSCAN.COM/BUY-NOW](https://galacticscan.com/buy-now)

Questions? Call us at (800) 837-1239